

ILLINOIS STATE ASSOCIATION OF COUNTIES
Profit & Loss Prev Year Comparison
January 1 through December 13, 2023

	Jan 1 - Dec 13, 23	Jan 1 - Dec 13, 22	\$ Change	% Change
Ordinary Income/Expense				
Income				
Corp Sponsorship	21,915.25	7,000.00	14,915.25	213.1%
ISACo Dues	168,051.29	141,420.00	26,631.29	18.8%
Membership dues	509.00	61,562.45	-61,053.45	-99.2%
Misc NACO Funds	900.00	22,997.17	-22,097.17	-96.1%
NACo Royalty FSB	274,064.00	261,515.00	12,549.00	4.8%
Other Types of Income				
Miscellaneous Revenue	15,381.71	16,089.56	-707.85	-4.4%
Other Types of Income - Other	0.00	2,000.00	-2,000.00	-100.0%
Total Other Types of Income	15,381.71	18,089.56	-2,707.85	-15.0%
Total Income	480,821.25	512,584.18	-31,762.93	-6.2%
Expense				
bank fees	271.35	0.00	271.35	100.0%
CCCo Lobbiest	92,500.00	98,500.00	-6,000.00	-6.1%
Conference and Training				
Training for Elected and Staff	1,800.00	0.00	1,800.00	100.0%
Conference and Training - Other	1,725.00	0.00	1,725.00	100.0%
Total Conference and Training	3,525.00	0.00	3,525.00	100.0%
Contract Services				
Accounting Fees	2,865.00	2,390.00	475.00	19.9%
Legal Fees				
501 (c)(3) filing with IRS	0.00	50.00	-50.00	-100.0%
Legal Fees - Other	605.30	722.50	-117.20	-16.2%
Total Legal Fees	605.30	772.50	-167.20	-21.6%
Outside Contract Services	30,803.19	39,926.42	-9,123.23	-22.9%
Contract Services - Other	0.00	372.38	-372.38	-100.0%
Total Contract Services	34,273.49	43,461.30	-9,187.81	-21.1%
Dues and Memberships	2,650.00	0.00	2,650.00	100.0%
Facilities and Equipment				
Equip Rental and Maintenance	0.00	262.15	-262.15	-100.0%
Rent, Parking, Utilities	24,960.00	20,800.00	4,160.00	20.0%
Total Facilities and Equipment	24,960.00	21,062.15	3,897.85	18.5%
Federal Taxes	1,390.50	57,138.88	-55,748.38	-97.6%
Insurance	15,608.19	2,320.09	13,288.10	572.7%
Misc Business expenses	43,012.77	39,585.82	3,426.95	8.7%
NACo marketing espenses	0.00	2,040.33	-2,040.33	-100.0%
Newsletter	10,864.67	6,033.22	4,831.45	80.1%

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Office Equipment				
Laptop computers	4,351.59	0.00	4,351.59	100.0%
Yearly Software costs	90.00	0.00	90.00	100.0%
Total Office Equipment	4,441.59	0.00	4,441.59	100.0%
Office Rent	0.00	0.00	0.00	0.0%
Operations				
Books, Subscriptions, Reference	500.00	500.00	0.00	0.0%
Postage, Mailing Service	0.00	730.10	-730.10	-100.0%
Printing and Copying	0.00	905.00	-905.00	-100.0%
Supplies	128.53	578.65	-450.12	-77.8%
Telephone, Telecommunications	2,097.71	2,259.40	-161.69	-7.2%
Total Operations	2,726.24	4,973.15	-2,246.91	-45.2%
Operations and Maintenance	0.00	104.70	-104.70	-100.0%
Other Types of Expenses				
Other Costs	5,358.65	0.00	5,358.65	100.0%
Total Other Types of Expenses	5,358.65	0.00	5,358.65	100.0%
Payroll Expenses	172,059.01	217,854.34	-45,795.33	-21.0%
Quarterly tax reconciliation				
Audit and Taxes	11,200.17	9,943.15	1,257.02	12.6%
Quarterly tax reconciliation - Other	27,319.46	5,476.20	21,843.26	398.9%
Total Quarterly tax reconciliation	38,519.63	15,419.35	23,100.28	149.8%
State Taxes	0.00	232.97	-232.97	-100.0%
Travel				
President	10,080.18	7,569.19	2,510.99	33.2%
Secretary	1,796.10	4,565.86	-2,769.76	-60.7%
Treasurer	355.50	421.25	-65.75	-15.6%
Vice President	-160.65	7,807.49	-7,968.14	-102.1%
Travel - Other	0.00	55.30	-55.30	-100.0%
Total Travel	12,071.13	20,419.09	-8,347.96	-40.9%
Travel and Meetings				
Conference, Convention, Meeting	23,938.42	26,325.60	-2,387.18	-9.1%
Travel	1,789.05	3,145.13	-1,356.08	-43.1%
Travel and Meetings - Other	1,308.00	1,569.60	-261.60	-16.7%
Total Travel and Meetings	27,035.47	31,040.33	-4,004.86	-12.9%

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Accrual Basis

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Utilities	393.17	0.00	393.17	100.0%
Total Expense	491,660.86	560,185.72	-68,524.86	-12.2%
Net Ordinary Income	-10,839.61	-47,601.54	36,761.93	77.2%
Net Income	-10,839.61	-47,601.54	36,761.93	77.2%